

# MANYA GUPTA

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## EDUCATION

### University of Pennsylvania, College of Arts and Sciences

Philadelphia, PA

Bachelor of Arts in Political Science and Economics, *Summa Cum Laude*, GPA: 3.95/4.00

May 2025

Minor in International Development; substantial coursework in Biology

**Thesis:** *“Hidden Ingredients: Gender, Culture, and the Incomplete Adoption of Clean Cooking Fuels in India”*; winner of the Leo C. Rowe Prize (best comparative politics thesis), Holden Furber Prize (best writing on South Asia), and Phi Beta Kappa Thesis Award (three best theses university-wide)

**Honors:** Phi Beta Kappa; Penn World Scholar; Dean’s List; Honorable Mention, Penn Global Student Citizenship Award

## AI, BIOSECURITY, AND POLICY

- Completed BlueDot Impact’s AGI Strategy Course (2026) and the Cambridge EA Biosecurity Fellowship (2020)
- Attended Praxis (Berkeley, 2026), a Kairos-supported retreat convening top competitive debaters with top AI safety experts
- Attended EAGxDC 2026, EAG New York 2025, EAG Boston 2024; served on Penn EA board in 2021
- Advocated for greater global health appropriations in meetings with Senate and House offices (2026)

## EXPERIENCE

### Boston Consulting Group, Associate

August 2025 – Present

- Drove development of a sourcing analytics platform for a Fortune 25 U.S. grocery retailer, including an internal-facing AI agent
- Managed cross-functional teams of engineers and consultants across 2 countries, by translating client needs into technical requirements, prioritizing build steps, troubleshooting blockers, and testing platform outputs
- Supported additional strategy engagements in medtech, pharmaceuticals, and economic development
- Analyzed large-scale internal survey data on generative AI adoption to inform BCG’s AI training practices; supported C-suite interviews for a BCG Henderson Institute book and research for 2 Forbes articles

### IndiaCOVID SOS, Operations and Strategy Lead

April – July 2021

- Rapidly assessed legal, medical, and execution risks for new initiatives at a volunteer network of 1,000+ clinical and mental health specialists responding to India’s second COVID wave, to help leadership prioritize
- Coordinated rapid response partnerships with the Public Health Foundation of India, Pallium India, Tribal Health Initiative, and Sangath across telehealth, public health communication, and monetary aid
- Built and ran the intake and assignment pipeline, alongside internal communications, as the specialist network rapidly scaled

### Dalberg Global Development Advisors, Summer Intern

June – August 2023

- Designed the programmatic strategy for a multi-million-dollar child protection grant, running stakeholder interviews and owning analysis of interventions such as offender rehabilitation

### Aravind Eye Hospitals, Intern

June – August 2022

- Interviewed 30+ clinicians and managers to identify operational failures in rural telehealth delivery, then ran a 2-week pilot that increased rural glaucoma patients seen via telehealth 257%; now standard hospital workflow

### Wharton-Penn Medicine Fund for Health, Investment Associate

October 2022 – August 2023

- Pitched 20+ early-stage companies addressing social determinants of health for a \$5M investment vehicle at Penn
- Screened 4 startups end-to-end on impact scale, financials, and execution risk after initiating contact with founders

## LEADERSHIP

### Indian National Debate Team, Captain

December 2017 – August 2019

- One of 5 members of India’s national debate team (under 0.1% acceptance rate); captained Team India to its first-ever World Schools Debating Championships victory in 2019 against 60+ countries
- Ranked 14th best open speaker and 6th best ESL speaker in the world at WSDC 2019

### International Student Advisory Board at Penn, Co-Chair

September 2023 – May 2025

- Co-led a 20-person advisory board working with senior university administrators on the international student experience, including recruiting and selecting board members each year
- Spearheaded initiative with the College of Arts and Sciences to resolve coordination failures and enhance the curricular-employment authorization process for 6,000+ students
- Convened 100+ Penn administrators and student leaders for the International Partners Outreach Group, an advocacy forum

### Penn Debate Society, Selection Committee and VP Strategic Initiatives

2021 – 2025

- Reviewed 100+ applications across multiple recruiting cycles on the selection committee: wrote rubrics and interview questions, assessed candidates through live debate trials, and voted on final selections
- Ran the society’s first membership survey on inclusion and turned the findings into an action plan; as equity officer, handled member disputes and complaints

## RESEARCH AND WRITING

- Second author, *“Outcomes of Loop Electrosurgical Excision Procedures Performed for Severe Cervical Dysplasia in Botswana”*, *Journal of Clinical Oncology* (2025)
- Co-author, *“Three Charitable Recommendations for COVID-19 in India”*, EA Forum (2021), cited by Vox’s Future Perfect

## SKILLS

**Technical:** Claude Code, Python, RStudio, Alteryx, Tableau, Power BI, Airtable, Qualtrics, MS Suite. **Languages:** Hindi, English.